



# Strategic Sourcing Initiative



# Agenda

- Strategic Sourcing Overview
- Federal SSI Activities
- NASA SSI Activities
- NASA Spend Analysis
- Next Steps



# Strategic Sourcing Overview



# Strategic Sourcing

- What is Strategic Sourcing?
  - “Collaborative and structured process of critically analyzing an organization’s spending and using this information to make business decisions about how to acquire commodities and services more effectively and efficiently”
- Why Strategic Sourcing?
  - May 2005 OMB charged CAOs, CIOs and CFOs to develop & implement strategic sourcing effort for each agency
  - July 2009 OMB Memo on “Improving Government Acquisition” affirmed use of Strategic Sourcing as an important tool to leverage buying power and achieve best value for the tax payer
  - Smart way to conduct business
  - Save resources (dollars and people)



# Desired Results

- Allow agencies to take advantage of partnering with vendors on a Federal or Agency-wide basis when acquiring common commodities/services
  - Improved Process
    - Reduction in prices and administrative costs
      - Reduces the price of commodities/services
      - Decreases acquisition costs with increased volume
      - Increased visibility into purchasing power
  - Better Value
    - Optimize performance and business acumen
      - Achieves a better value to the Government
      - Helps reduce the total cost of ownership including prices
      - Ease of use at higher economies of scale
  - Increase achievement of socio-economic goals
    - Increases participation across all performance groups



# Future Procurement Journey

Strategic Goal: Reap returns on investments to allow more resources for mission centered activities.

## Strategic Source

- **Mission Support Procurements**

## Standardize and Leverage

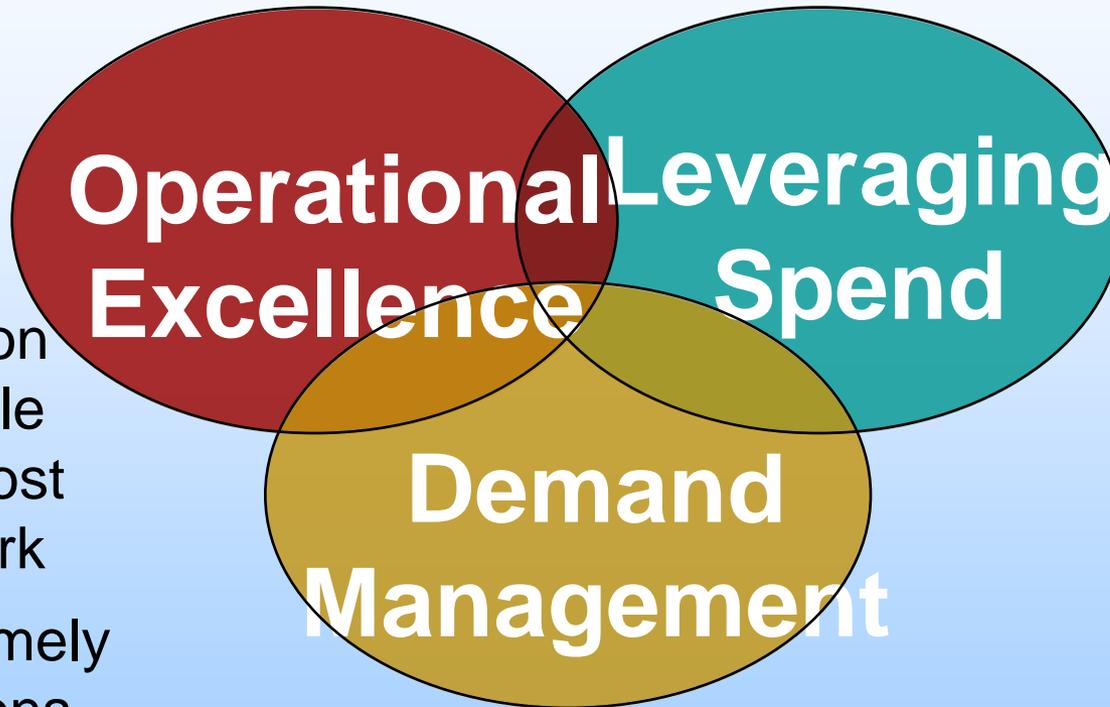
- **Information Technology**
- **Operating Equipment**
- **Supplies**
- **Services**

## Manage and Control

- **Leakage**
- **Exceptions**
- **Demand**



# Mission Support Procurement Value Proposition



- Improve on top quartile service cost benchmark
- Ensure timely transactions
- Focus on user productivity

- Procure the right amount of products and services

- Obtain best value products and services
- Manage risk



# Standardize & Leverage

- **106,400 catalog items**
- **Reduced 39,000 items from the catalog**
- **Year-over-year cost savings of 15%**



Info based on benchmarking with industry leader in strategic sourcing



# Management and Control Supplies and Services

- **Staplers**  
Reduced 110 items  
to 58 items
- **Pads and  
notebooks**  
Reduced 263 items  
to 110 items
- **Sticky notes**  
Reduced 183 items  
to 134 items



Info based on benchmarking with  
industry leader in strategic sourcing



# Examples:

## Areas Ripe for Strategic Sourcing

### Information Technology

- Software
- Computing hardware
- Network
- IT services
- Peripherals



### Site Services

- Relocation and Transportation services
- Facility services and equipment
- Protective Services

### Financial, Corporate & Employee Supplies and Services

- Professional Support
- Contract closeouts
- Bankcard services
- Training and education





# Federal SSI Activities



## GSA Federal Acquisition Service leads the Federal Strategic Sourcing Initiative (FSSI) to drive use of strategic sourcing throughout the Federal government

### FSSI VISION & GOALS

- Develop commodity expertise and use best practices to generate government-wide requirements and drive business process improvements
- Aggregate requirements, streamline processes and coordinate purchases
- Increase total cost savings, value, socio-economic participation, and sustainability
- Create commodity teams and share knowledge with all government purchasers
- Collaborate with industry to develop optimal solutions
- Website located at [www.gsa.gov/fssi](http://www.gsa.gov/fssi)

### FSSI OPERATING APPROACH

- Focuses on most promising government-wide opportunities to strategically source commonly purchased goods and services
- Develops solutions through collaborative cross-agency “commodity teams”
- Works under the purview of the Chief Acquisition Officer’s Council (CAOC) Strategic Sourcing Working Group (SSWG), and is monitored by the Office of Federal Procurement Policy (OFPP) within OMB
- Leads the Strategic Sourcing Community of Practice with representatives from 18 Federal agencies, including NASA



## FSSI Commodity Team Update

FSSI COMMODITY TEAM	SPEND	SAVINGS	RECENT ACTIVITY	NEAR TERM ACTIVITY
<b>Domestic Delivery Services</b>	\$373M	<ul style="list-style-type: none"> <li>• 42M off MAS</li> <li>• \$324 off commercial</li> </ul>	<ul style="list-style-type: none"> <li>• 58 agencies have joined program (11 of which are new to DDS) with an estimated annual spend of \$126M</li> <li>• Veterans Affairs has mandated the use of FSSI while agencies have used strong language to recommend use of the solution</li> </ul>	<ul style="list-style-type: none"> <li>• GSA &amp; UPS working to help agencies transition to the DDS2 solution</li> </ul>
<b>Office Supplies</b>	\$800M +	<ul style="list-style-type: none"> <li>• \$48M/yr</li> <li>• 7%</li> </ul>	<ul style="list-style-type: none"> <li>• Award made on June 1<sup>st</sup> to 12 vendors (1 large business and 11 small businesses)</li> <li>• BPAs are broken down into three distinct pools, enabling GSA to provide both small and large businesses to the federal customer agencies</li> </ul>	<ul style="list-style-type: none"> <li>• Will launch a marketing and communication outreach plan</li> </ul>
<b>Wireless TEMS</b>	\$4.6M (on TEMS services)	\$1.65M	<ul style="list-style-type: none"> <li>• US Attorney's Office BPA awarded May 7<sup>th</sup> to bring 20,000 lines under management</li> <li>• In Q2 of FY10, CDC is still showing high savings percentage of 35% and CBP of 20%</li> </ul>	<ul style="list-style-type: none"> <li>• Will present the FSSI Wireless TEMs solution at the GSA Network Services Conference</li> </ul>
<b>Wireless Rate Plans &amp; Devices</b>	\$815M (on wireless services)	TBD	<ul style="list-style-type: none"> <li>• Re-engaging with Commodity Team, which will be jointly governed by CIOC and CAOC</li> </ul>	<ul style="list-style-type: none"> <li>• Will engage with Commodity Team to develop solution</li> </ul>
<b>Printers/ Copiers/ Multi-Function Devices</b>	\$1B+ (including consumables)	30-40% (est.)	<ul style="list-style-type: none"> <li>• Concluded that a managed print services solution would result in the greatest cost savings for government</li> <li>• Launched pilot to test strategy, resulting in 43% cost savings on machines and 48% on maintenance, with additional soft savings potential</li> <li>• Developing acquisition solution alternatives to present to the commodity team</li> <li>• Outreach to industry ongoing to ensure open communications and input on best private sector practices and methods to reduce TCO</li> </ul>	<ul style="list-style-type: none"> <li>• In process of working with GSA Schedule 36 to rewrite SINS</li> <li>• Re-engage commodity team to validate requirements and determine acquisition approach</li> </ul>



# GSA/FSSI Express and Domestic Delivery Services (DDS)

- DDS1 awarded to FedEx 5 years ago
- DDS2 awarded to UPS on Sept. 1, 2009
  - Savings 7% over DDS1
  - Aggressively negotiated discounts on common surcharges (primarily fuel)
  - No mandatory use
- FedEx offered NASA very competitive rates to keep business
- NASA position: obtain the best value for NASA
  - Establish task orders to take advantage of newly competed UPS rates (separate package on how to set up an account with UPS is available upon request)
  - Continue to order services from FedEx for when pricing is most advantageous to NASA as compared to other GSA schedule pricing, including UPS



# GSA/FSSI 2<sup>nd</sup> Generation Office Supplies

- GSA awarded 12 BPAs for Office Supplies June 1, 2010
  - Pool One: Full Office Supply Catalog emphasizing socioeconomic concerns & price (7 BPAs established)
  - Pool Two: Full Office Supply Catalog emphasizing price (2 BPAs established)
  - Pool Three: Toner Catalog only with emphasis on socioeconomic concerns & price (3 BPAs established)
- NASA is considering how to take advantage of this new savings opportunity



# NASA SSI Activities



# Information Technology (IT) Infrastructure Integration Program (I<sup>3</sup>P) Update

I<sup>3</sup>P will provide Agency-wide Management, Integration & Delivery of IT Infrastructure Services to Support Mission Success

- **Agency Consolidated End-user Services (ACES):** RFP issued 1/25/2010; proposals submitted 4/7/2010  
ACES will provide program management, provisioning, and support of desktops, laptops, cell phones, personal digital assistants (PDAs), and office automation software. These requirements are currently provided by the Outsourcing Desktop Initiative for NASA (ODIN) contract.
- **Enterprise Applications Service Technologies (EAST):** RFP issued 1/6/2010; proposals submitted 3/15/2010  
EAST will ensure the continued delivery of Enterprise Application services through the NASA Enterprise Applications Competency Center (NEACC). EAST will also facilitate the transition to a more efficient operating model that better positions the Agency to take advantage of new technologies and to meet increasing demands on Enterprise Applications.
- **NASA Integrated Communications Services (NICS):** RFP issued 12/11/2009; proposals submitted 3/19/2010  
Wide Area Network (WAN) services, Local Area Network (LAN) services, Telecommunications Services, Video Services, and Data Services. These requirements are currently provided by the UNITEs contract, the ODIN contract and NASA Center IT/Communications contracts.
- **Web Enterprise Service Technologies (WEST):** RFP issued 12/4/2009; proposals submitted 2/5/2010  
Public web-site hosting, web content management and integration, and search services. These services are currently provided by the NASA Web Portal Services contract and the ODIN contract.
- **NASA Enterprise Data Center (NEDC):** Procurement on hold.  
Data Center Operations, Facility Management, Application housing and hosting services, Storage services, and license management.



# Protective Services Current Status

- Court of Federal Claims Decision is Imminent
- Stop Work Order of Coastal Contract extended through June 27 pending Judge's Decision
- PIC 09-04A allows for Center C.O.s to extend contract on a monthly basis through 12/30/10.  
<http://www.hq.nasa.gov/office/procurement/regs/pic09-04A.html>



# Major NASA-wide Service Contracts

Title	Description	NTE Value
<b>Outsource Desktop Initiative for NASA (ODIN)</b>	<ul style="list-style-type: none"> <li>• NAS5-98140 through NAS5-98146</li> <li>• FFP/IDIQ</li> <li>• Multiple Vendors</li> <li>• 7/22/1998 – 10/31/2011</li> </ul>	\$1.2 B
<b>Multi-Function Devices (Copier Services)</b>	<ul style="list-style-type: none"> <li>• NNX07AA20B</li> <li>• FFP/IDIQ</li> <li>• Xerox Corporation</li> <li>• 5/1/2007 – 4/30/2012</li> </ul>	\$36.0M
<b>Enterprise Architecture Services</b>	<ul style="list-style-type: none"> <li>• NNX08AA44Z</li> <li>• FFP/IDIQ</li> <li>• CTSI</li> <li>• 8/1/2008 – 7/31/2013</li> </ul>	\$40.0M
<b>Solutions for Enterprise-Wide Procurement (SEWP) IV Government-Wide Acquisition Contract (GWAC)</b>	Reference SEWP Website: <a href="http://www.sewp.nasa.gov/">http://www.sewp.nasa.gov/</a>	
<b>ISO 9001, ISO 14001 &amp; AS 9100 Registration Audit Services</b>	<ul style="list-style-type: none"> <li>• NNX06AA23C</li> <li>• FFP/IDIQ</li> <li>• Paragon Business Solutions</li> <li>• 10/11/2006 – 10/10/2015</li> </ul>	\$2.2M
<b>Contract Closeout Services</b>	<ul style="list-style-type: none"> <li>• NNA07CA02C</li> <li>• CPFF/IDIQ</li> <li>• LeGacy Resource Consulting Corporation</li> <li>• 11/16/2006 – 12/31/2011</li> </ul>	\$15.0M
<b>Relocation &amp; Household Goods Movement Services</b>	<ul style="list-style-type: none"> <li>• NNX07AA27Z</li> <li>• BPA</li> <li>• Prudential Relocation</li> <li>• 10/1/2007 – 9/30/2012</li> </ul>	\$74.2M
<b>COTR Certification &amp; Refresher Training Services</b>	<ul style="list-style-type: none"> <li>• NNX07AA05B</li> <li>• FFP BPA</li> <li>• Training Resource Consultants</li> <li>• 1/25/2007-1/24/2010</li> </ul>	\$500K



# Other NASA-wide Contracts

- **Software Licenses**
  - Maximo Software License
  - MSC NASTRAN/PATRAN Software License
  - Oracle Software Licenses (for SEWP IV Contracts)
  - Thermal Desktop Imaging Software License
  - Wind-Chill Software Requirement
  - SAP Software License
  - SkillSoft Corp Software
  - Plateau License
  - Hyperion Software Support and Maintenance
- **Library Related Services**
  - Institute of Electrical and Electronics Engineers (IEEE)/IET Electronic Library
  - Cyberfed Subscription Services
  - Linda Hall Library Services
  - Referex from Lexis Nexis
  - Compendex from Lexis Nexis
- **Interagency Services**
  - DCAA Contract Audit Services & Related Support
  - DCMA Contract Administration Services & Related Support
  - ONR Administrative Services for Grants & Cooperative Agreements
  - Dept of Interior Employee Payroll Services
  - OPM Employee Express



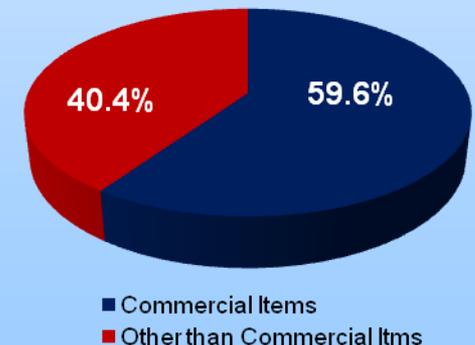
# Preliminary Spend Analysis



# *Preliminary* Spend Analysis Methodology

- Conducted the analysis on a part-time basis over a 60 day period at the NSSC
- Obtained FY08 and FY09 purchasing data from FPDS-NG and p-Card Solutions
  - Any purchase in FPDS-NG identified as a purchase order, delivery order, task order, IDIQ contract, or BPA
  - Any line item in p-Card Solutions coded as a commodity
- Aggregate data obtained from FPDS-NG:
  - 18,761 total purchases identified
  - 7,584 identified as other than commercial items (construction, R&D, services, unidentified)
  - 11,177 identified as commercial items under and used to conduct further analysis

Aggregate Purchases in FPDS-NG





# Preliminary Spend Analysis Results

Commercial Item Purchases from FPDS-NG												
Fiscal Year	Under \$3,000			\$3,000 - \$100,000			\$100,000 - \$5,500,000			Total		
	Qty	Dollars	%	Qty	Dollars	%	Qty	Dollars	%	Qty	Dollars	%
FY08	213	\$179,527	0.0	5,729	\$106,659,354	41.7	450	\$149,005,825	58.3	6,605	\$255,844,706	100
FY09	177	\$136,305	0.0	5,038	\$94,834,673	50.5	296	\$92,580,121	49.5	5,708	\$187,551,099	100

- Aggregate data obtained from p-Card Solutions:
  - 401,837 total line items of commercial item purchasing, constituting 193,816 individual p-card transactions
  - 401,761 line items of commercial item purchasing under \$3,000
  - 76 line items of commercial item purchasing over \$3,000

Commercial Line Item Purchases from p-Card Solutions						
Fiscal Year	Under \$3,000			Over \$3,000		
	Qty	Dollars	%	Qty	Dollars	%
FY08	210,036	\$67,854,549	100	65	\$577,563	0.0
FY09	191,725	\$61,207,766	100	11	\$115,061	0.0



# Preliminary Spend Analysis Results POs/DOs/TOs

**Commercial Items PO/DO/TO by Major Product Category and Center (Dollars) (FPDS-NG Data)**

Commodity	FY	ARC	DFRC	GRC	GSFC	HQs	JSC	KSC	LaRC	MSFC	NSSC	SSC	Total
<b>ADP</b>	FY08	\$22,203,438	\$3,295,027	\$5,150,528	\$27,376,906	\$4,559,909	\$16,474,973	\$12,923,808	\$22,153,798	\$6,280,935	\$35,422	\$1,562,703	\$122,017,449
	FY09	\$4,979,982	\$3,152,948	\$3,792,287	\$29,414,931	\$1,383,313	\$7,193,025	\$9,989,028	\$14,385,237	\$3,910,984	\$6,705,974	\$1,520,017	\$86,427,727
<b>Lab Equipment</b>	FY08	\$2,912,025	\$748,842	\$6,725,822	\$12,997,393	\$0	\$2,996,486	\$4,278,347	\$12,474,611	\$5,613,411	\$0	\$110,136	\$48,857,072
	FY09	\$639,783	\$631,672	\$5,539,390	\$19,585,528	\$179,095	\$1,313,526	\$3,780,873	\$5,231,023	\$3,855,524	\$0	\$724,152	\$41,480,565
<b>Electronics</b>	FY08	\$2,132,229	\$2,931,906	\$4,781,749	\$5,609,266	\$0	\$3,037,124	\$4,915,892	\$8,407,972	\$4,866,639	\$0	\$1,477,501	\$38,160,278
	FY09	\$1,856,045	\$637,598	\$3,980,605	\$5,586,196	\$0	\$6,480,210	\$1,286,645	\$2,563,954	\$2,528,660	\$0	\$0	\$24,919,914
<b>Office Furniture</b>	FY08	\$128,653	\$1,301,157	\$491,113	\$213,233	\$191,276	\$523,824	\$2,720,297	\$696,532	\$4,038,145	\$273,412	\$0	\$10,577,644
	FY09	\$148,468	\$903,598	\$798,574	\$219,769	\$41,075	\$2,767,409	\$413,717	\$507,050	\$1,337,313	\$9,125	\$0	\$7,146,098
<b>Photography</b>	FY08	\$169,571	\$754,949	\$193,882	\$195,153	\$234,197	\$690,050	\$496,767	\$1,056,614	\$504,615	\$0	\$64,056	\$4,359,854
	FY09	\$277,802	\$341,317	\$76,504	\$440,951	\$31,218	\$62,693	\$481,628	\$407,979	\$430,632	\$0	\$116,950	\$2,667,672
<b>Propellants</b>	FY08	\$22,985	\$284,000	\$401,339	\$71,368	\$0	\$259,160	\$46,794	\$358,049	\$5,044,516	\$0	\$565,000	\$7,053,210
	FY09	\$109,917	\$0	\$418,708	\$136,169	\$0	\$756,657	\$771,476	\$510,785	\$1,063,774	\$0	\$652,957	\$4,420,443
<b>Other</b>	FY08	\$435,893	\$3,293,615	\$3,458,375	\$2,052,154	\$1,233,295	\$2,062,551	\$3,414,282	\$4,220,085	\$2,849,740	\$654,344	\$1,144,866	\$24,819,200
	FY09	\$527,385	\$2,332,925	\$1,435,222	\$4,102,915	\$700,163	\$1,672,749	\$5,218,828	\$1,039,189	\$2,640,767	\$784,258	\$34,282	\$20,488,682
<b>Total</b>	FY08	\$28,004,794	\$12,609,496	\$21,202,808	\$48,515,472	\$6,218,678	\$26,044,168	\$28,796,187	\$49,367,661	\$29,198,003	\$963,178	\$4,924,262	\$255,844,707
	FY09	\$8,539,382	\$8,000,058	\$16,041,291	\$59,486,458	\$2,334,863	\$20,246,269	\$21,942,194	\$24,645,216	\$15,767,655	\$7,499,358	\$3,048,357	\$187,551,101



# Preliminary Spend Analysis Results (p-Cards)

Commercial Items by Major Product Category and Center (Dollars) (p-Card Solutions Data)

Commodity	FY	ARC	DFRC	GRC	GSFC/WFF	HQs	JSC	KSC	LaRC	MSFC	NSSC	SSC	Total
ADP	FY08	\$2,973,561	\$89,115	\$995,383	\$5,841,683	\$135,007	\$981,189	\$750,331	\$2,877,442	\$1,843,773	\$60,332	\$47,034	\$16,594,851
	FY09	\$2,295,139	\$149,116	\$1,258,437	\$6,128,575	\$84,688	\$839,210	\$498,395	\$2,964,850	\$1,361,251	\$8,010	\$47,050	\$15,634,722
Lab Equipment	FY08	\$3,002,083	\$453,228	\$5,583,531	\$0	\$39,235	\$1,570,392	\$951,408	\$4,301,357	\$3,390,445	\$9,685	\$10,248	\$23,864,662
	FY09	\$2,240,028	\$637,480	\$3,763,229	\$5,160,775	\$71,276	\$1,222,590	\$671,524	\$3,608,064	\$3,638,647	\$119	\$12,747	\$21,026,478
Electronics	FY08	\$819,624	\$225,109	\$1,808,782	\$2,177,120	\$33,673	\$1,230,343	\$577,907	\$1,426,631	\$1,075,711	\$5,836	\$20,726	\$9,401,461
	FY09	\$527,616	\$409,779	\$1,379,532	\$2,320,800	\$14,871	\$1,218,556	\$539,261	\$1,328,800	\$808,528	\$3,654	\$37,174	\$8,588,572
Office Furniture	FY08	\$425,375	\$36,927	\$170,954	\$5,839,240	\$24,630	\$74,380	\$124,902	\$189,446	\$163,184	\$86,858	\$0	\$1,345,713
	FY09	\$377,991	\$21,609	\$130,603	\$54,972	\$38,081	\$115,337	\$65,224	\$197,921	\$95,038	\$1,951	\$0	\$1,098,727
Photography	FY08	\$119,200	\$27,959	\$95,336	\$87,765	\$8,228	\$57,692	\$78,170	\$195,957	\$94,247	\$8,394	\$874	\$773,822
	FY09	\$95,300	\$35,065	\$117,407	\$103,302	\$14,881	\$36,699	\$60,046	\$152,805	\$43,245	\$0	\$1,086	\$659,835
Office Supplies	FY08	\$1,343,468	\$279,124	\$1,110,070	\$568,697	\$101,051	\$117,686	\$99,798	\$1,130,542	\$1,511,329	\$82,671	\$37,006	\$6,381,442
	FY09	\$1,241,041	\$320,383	\$878,730	\$552,461	\$107,200	\$119,456	\$66,210	\$1,193,398	\$936,006	\$70,509	\$40,911	\$5,526,305
Other	FY08	\$1,635,638	\$328,040	\$891,951	\$1,839,851	\$325,743	\$1,165,737	\$427,149	\$1,666,520	\$1,750,353	\$26,040	\$13,139	\$10,070,161
	FY09	\$1,352,558	\$500,416	\$857,729	\$2,009,466	\$268,036	\$1,077,566	\$373,979	\$1,053,499	\$1,235,529	\$40,514	\$18,896	\$8,788,189
Total	FY08	\$10,318,949	\$1,439,502	\$10,656,008	\$15,117,223	\$667,566	\$5,197,419	\$3,009,665	\$11,787,895	\$9,829,043	\$279,816	\$129,027	\$68,432,112
	FY09	\$8,129,674	\$2,073,849	\$8,385,667	\$16,330,352	\$599,032	\$4,629,413	\$2,274,638	\$10,499,336	\$8,118,243	\$124,759	\$157,864	\$61,322,827



# *Preliminary* Spend Analysis Results

- Primary Opportunities for Strategic Sourcing:
  - Enterprise Software Licenses
  - Laboratory Equipment & Electronics
  - Office Furniture
  - Office Supplies (through GSA FSSI)
- Centers have many common purchasing requirements (laboratory equipment), specific requirements within the “family of products” differ greatly
- Selection of a particular vendor is generally geographic based, Centers, for the most part, do not use the same vendors for similar items
  - More pronounced as the distance between Centers increase
  - Even within a Center, not a lot of repetitive buying from the same source, especially over \$3K
- When an IDIQ contract is in place, Centers will use it and use it often
  - ODIN and SEWP are most widely used examples at NASA



# Next Steps



# Next Steps

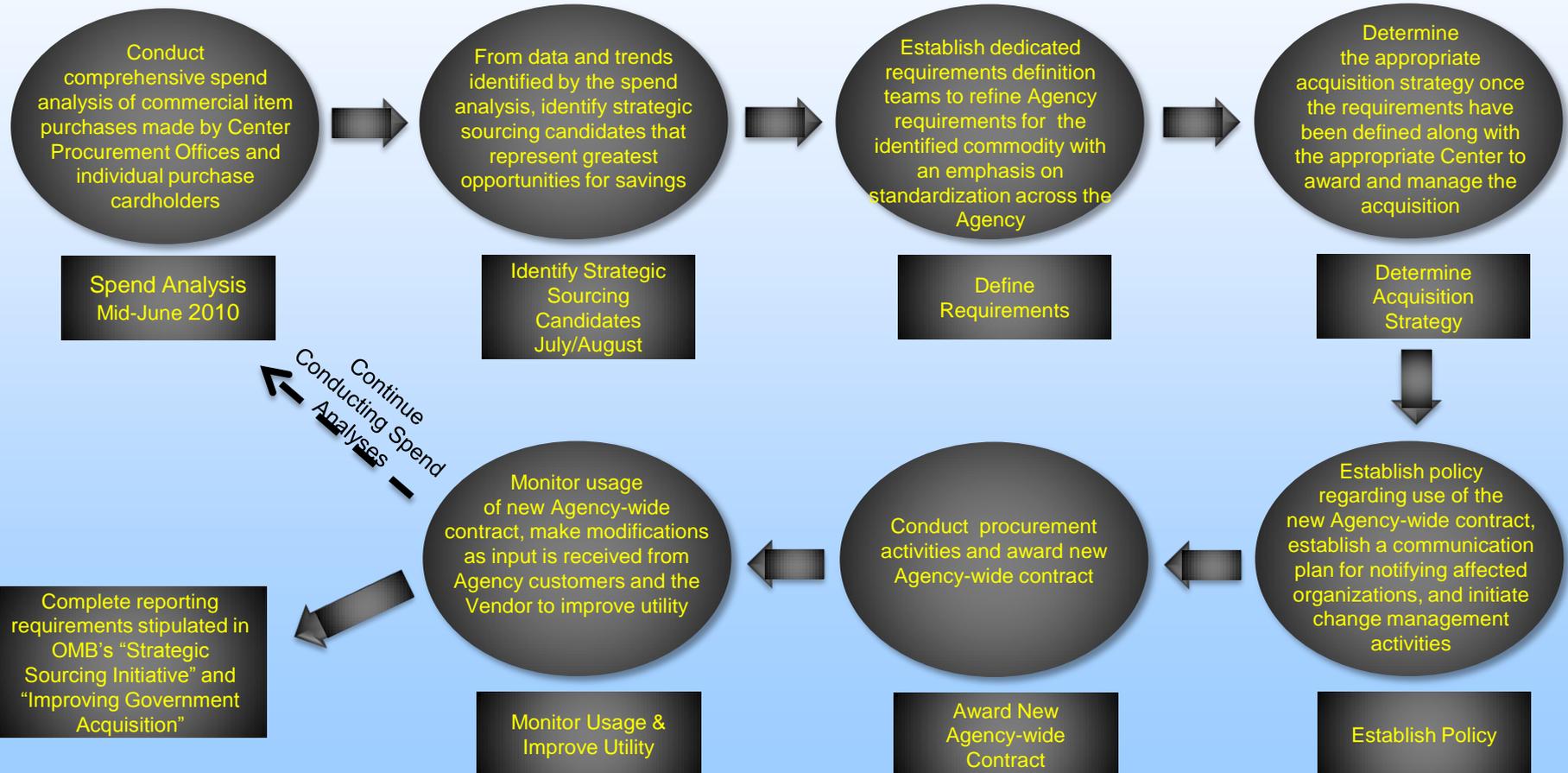
- Agency Strategic Sourcing Program Plan
  - Identify Core Key Stakeholders
  - Develop Communications Strategy
  - Establish Performance Measures
  - Establish Training Strategy
- Complete Spend Analysis to identify Agency-wide opportunities to strategically acquire commodities
- Analyze Potential Strategic Sourcing opportunities for Professional Services such as Contract Support (beyond closeout activities)
- Develop NASA SSI website to facilitate use
  - Link not available yet, but keep checking the NASA Procurement Library <http://prod.nais.nasa.gov/portals/pl/index.html> and NSSC website [www.nssc.nasa.gov/strategicsourcing](http://www.nssc.nasa.gov/strategicsourcing)



# Strategic Sourcing Roadmap



- On-going spend analysis will identify selected candidate commodities/services for strategic sourcing.
- Procurement milestones will vary depending on the nature of the commodity/service being acquired. For example consolidation of software licenses could be accomplished in 90-120 days while more complex strategic acquisitions could take up to a year for all milestones to be complete.





# BACKUP SLIDES



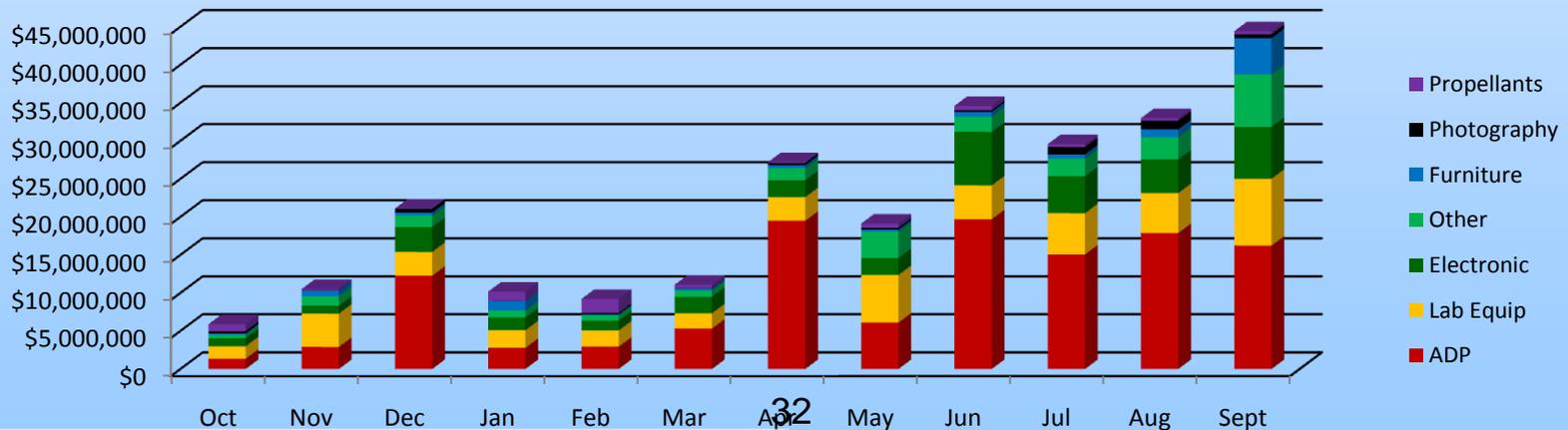
# Preliminary Spend Analysis Results

Commercial Items PO/DO/TO by Major Product Category and Center (Qty) (FPDS-NG Data)																
Center	ADP		Lab Equipment		Electronics		Office Furniture		Photography		Propellants		Other		Total	
	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09
ARC	333	230	56	25	39	34	9	8	6	4	4	2	22	19	469	322
DFRC	67	101	52	36	68	39	47	72	12	5	1	0	84	96	331	349
GRC	247	249	234	211	211	157	45	33	11	6	25	20	71	40	844	716
GSFC	822	935	462	590	193	236	18	11	11	21	5	6	119	115	1,630	1,914
HQs	24	40	0	4	0	0	11	2	3	2	0	0	29	29	67	77
JSC	242	196	108	65	91	108	6	17	9	2	11	13	67	66	534	467
KSC	226	170	97	35	85	53	47	26	16	8	9	12	74	47	554	351
LaRC	404	263	263	176	194	120	45	22	37	18	12	8	102	68	1,057	675
MSFC	64	42	147	121	65	48	66	57	7	9	19	11	51	37	419	325
NSSC	1	9	0	0	0	0	7	1	0	0	0	0	6	5	14	15
SSC	6	11	2	5	4	0	0	0	1	2	4	3	6	3	23	24
<b>Total</b>	<b>2,436</b>	<b>2,246</b>	<b>1,421</b>	<b>1,268</b>	<b>950</b>	<b>795</b>	<b>301</b>	<b>249</b>	<b>113</b>	<b>77</b>	<b>90</b>	<b>75</b>	<b>631</b>	<b>525</b>	<b>5,942</b>	<b>5,235</b>



# Preliminary Spend Analysis Results

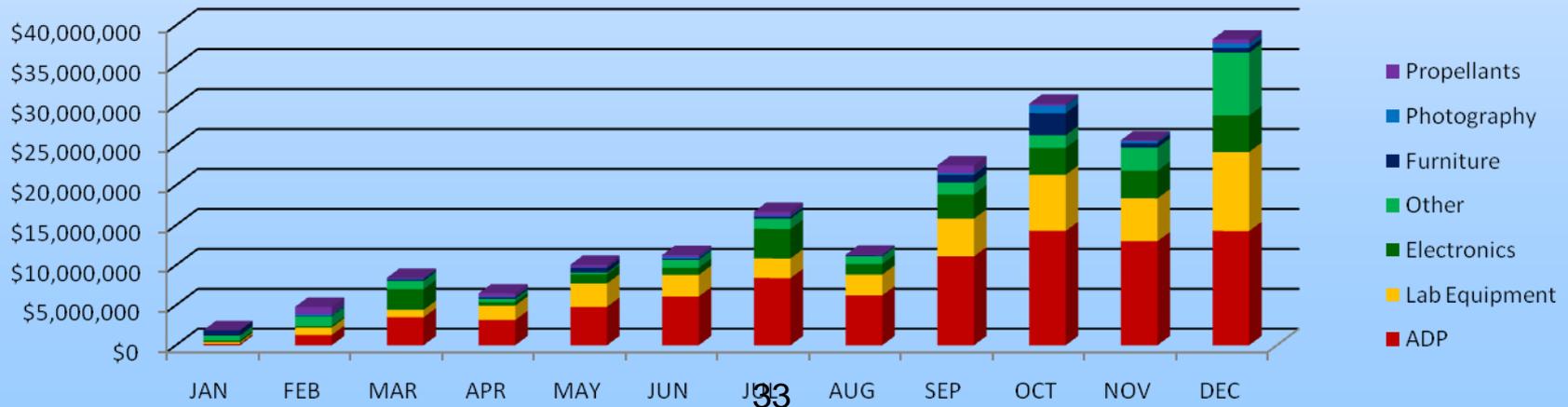
FY08 PO/DO/TO Obligations by Month (FPDS-NG Data)								
Center	ADP	Lab Equipment	Electronics	Other	Furniture	Photography	Propellants	Grand Total
JAN	\$1,351,901	\$1,635,401	\$1,065,290	\$466,676	\$160,709	\$279,692	\$924,146	<b>\$5,883,814</b>
FEB	\$2,899,128	\$4,381,598	\$1,042,653	\$1,255,289	\$721,713	\$31,840	\$175,000	<b>\$10,507,222</b>
MAR	\$12,263,080	\$3,121,612	\$3,280,969	\$1,511,539	\$387,396	\$503,563	\$30,360	<b>\$21,098,518</b>
APR	\$2,781,411	\$2,319,556	\$1,667,979	\$929,640	\$1,268,949	\$4,110	\$1,201,194	<b>\$10,172,839</b>
MAY	\$2,935,634	\$2,127,946	\$1,304,741	\$694,310	\$115,935	\$176,749	\$1,855,462	<b>\$9,210,777</b>
JUN	\$5,321,378	\$2,006,375	\$2,168,416	\$822,698	\$258,016	\$42,511	\$462,929	<b>\$11,082,324</b>
JUL	\$19,487,646	\$3,099,343	\$2,223,393	\$1,593,762	\$399,327	\$281,733	\$110,847	<b>\$27,196,050</b>
AUG	\$6,109,349	\$6,257,214	\$2,231,026	\$3,454,604	\$280,483	\$222,989	\$567,206	<b>\$19,122,871</b>
SEP	\$19,693,751	\$4,452,863	\$7,041,893	\$1,971,612	\$651,062	\$206,744	\$578,329	<b>\$34,596,253</b>
OCT	\$15,062,830	\$5,422,550	\$4,875,372	\$2,295,641	\$554,005	\$973,194	\$385,006	<b>\$29,568,598</b>
NOV	\$17,884,435	\$5,247,049	\$4,438,831	\$2,923,143	\$1,010,555	\$1,130,624	\$351,265	<b>\$32,985,902</b>
DEC	\$16,226,906	\$8,785,564	\$6,819,715	\$6,900,286	\$4,769,494	\$506,106	\$411,466	<b>\$44,419,538</b>
<b>Total</b>	<b>\$122,017,449</b>	<b>\$48,857,072</b>	<b>\$38,160,278</b>	<b>\$24,819,200</b>	<b>\$10,577,644</b>	<b>\$4,359,854</b>	<b>\$7,053,210</b>	<b>\$255,844,707</b>





# Preliminary Spend Analysis Results

FY09 PO/DO/TO Obligations by Month (FPDS-NG Data)								
Center	ADP	Lab Equipment	Electronics	Other	Furniture	Photography	Propellants	Grand Total
JAN	\$178,873	\$221,538	\$220,048	\$599,057	\$656,871	\$0	\$0	\$1,876,387
FEB	\$1,290,546	\$922,943	\$185,557	\$1,220,867	\$61,798	\$180,687	\$941,199	\$4,803,597
MAR	\$3,495,599	\$918,704	\$2,597,903	\$1,030,745	\$198,477	\$80,913	\$113,349	\$8,435,690
APR	\$3,165,840	\$1,795,418	\$446,786	\$388,580	\$186,438	\$63,686	\$438,924	\$6,485,670
MAY	\$4,812,236	\$2,921,859	\$1,129,815	\$220,169	\$588,657	\$61,974	\$328,239	\$10,062,949
JUN	\$6,108,164	\$2,689,465	\$885,013	\$1,010,615	\$153,178	\$192,898	\$236,461	\$11,275,794
JUL	\$8,408,590	\$2,443,947	\$3,701,955	\$1,284,389	\$248,985	\$130,835	\$475,499	\$16,694,199
AUG	\$6,235,669	\$2,604,072	\$1,317,324	\$958,165	\$109,075	\$32,262	\$64,860	\$11,321,426
SEP	\$11,116,973	\$4,709,832	\$3,047,543	\$1,461,194	\$989,587	\$189,875	\$990,675	\$22,505,680
OCT	\$14,305,377	\$7,014,041	\$3,373,532	\$1,572,351	\$2,764,602	\$963,199	\$209,154	\$30,202,257
NOV	\$13,014,969	\$5,355,683	\$3,452,060	\$2,895,425	\$571,185	\$232,054	\$105,390	\$25,626,767
DEC	\$14,294,891	\$9,883,065	\$4,562,378	\$7,847,125	\$617,244	\$539,289	\$516,693	\$38,260,685
<b>Total</b>	<b>\$86,427,727</b>	<b>\$41,480,565</b>	<b>\$24,919,914</b>	<b>\$20,488,682</b>	<b>\$7,146,098</b>	<b>\$2,667,672</b>	<b>\$4,420,443</b>	<b>\$187,551,101</b>





# Preliminary Spend Analysis Results

Commercial Line Items by Major Product Category and Center (Qty) (p-Card Solutions Data)																
Center	ADP		Lab Equipment		Electronics		Office Furniture		Photography		Office Supplies		Other		Total	
	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09	FY08	FY09
ARC	6,027	4,891	10,747	8,083	2,589	2,122	355	328	323	276	7,127	6,707	3,915	3,521	31,083	25,928
DFRC	144	196	975	1,314	672	1,349	45	61	81	87	2,664	2,955	1,215	1,516	5,796	7,478
GRC	2,516	2,967	15,602	12,819	5,389	4,859	261	177	228	333	10,891	8,489	3,332	3,462	38,219	33,106
GSFC	12,132	12,048	13,570	14,670	6,205	6,004	90	88	212	262	2,552	2,525	4,566	5,372	39,327	40,969
HQs	149	141	74	111	44	37	29	36	20	34	338	384	708	719	1,362	1,462
JSC	1,831	1,633	6,590	5,068	4,461	4,602	133	167	139	113	550	491	3,183	3,062	16,887	15,136
KSC	1,085	915	3,381	2,722	2,270	1,858	191	120	247	158	465	397	1,473	1,347	9,112	7,517
LaRC	4,959	4,431	10,104	8,887	4,311	4,424	198	215	501	380	7,153	7,002	3,994	3,500	31,220	28,839
MSFC	3,583	3,171	9,038	8,392	3,451	2,489	261	126	261	110	12,321	9,649	4,014	2,943	32,929	26,880
NSSC	49	16	5	2	8	3	43	3	3		599	659	71	64	778	747
SSC	78	83	41	38	80	249	0		5	4	891	983	56	53	1,151	1,410
Wallops	477	556	524	706	471	395	2	9	67	24	146	93	550	481	2,237	2,264
<b>Total</b>	<b>33,030</b>	<b>31,048</b>	<b>70,651</b>	<b>62,812</b>	<b>29,951</b>	<b>28,391</b>	<b>1,608</b>	<b>1,330</b>	<b>2,087</b>	<b>1,781</b>	<b>45,697</b>	<b>40,334</b>	<b>27,077</b>	<b>26,040</b>	<b>210,101</b>	<b>191,736</b>