



The Enterprise License Management Team Program has been around for years. It was established on April 1, 2008, at the NASA Shared Services Center (NSSC) to provide support for the discovery, analysis, establishment, and management of Agency enterprise software licensing. The ELMT maintains licensing and contract consolidation initiatives activities for NASA and negotiates economy of scale pricing for selected software. These enterprise agreements optimize cost savings by leveraging the full purchasing capacity of the Agency. By leveraging the ELMT, NASA can greatly improve the Agency’s ability to identify, acquire, distribute, and manage software—and save NASA funds to use elsewhere. The establishment of Enterprise-level agreements (with the goal of achieving cost savings, cost avoidance, and providing increased capabilities at a better value) is being encouraged across the Federal Government.

ELMT—The Balancing Act

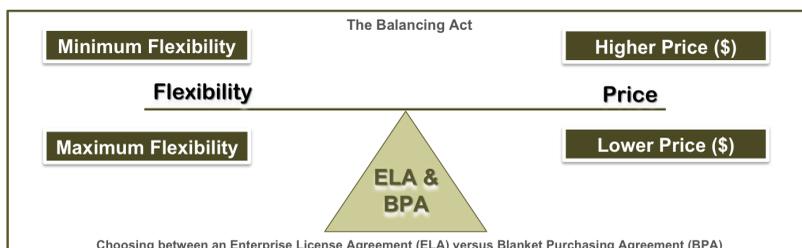
The ELMT seeks to negotiate NASA-wide software license agreements for commercial off the shelf (COTS) software that will reduce buying cycle time and risk

with terms and conditions that support many NASA objectives and promote industry best practices.

Securing the correct contract type is essential to providing NASA a best valued approach to support mission needs, however the Agency must understand both the short- and long-term impact of the contracting approach.

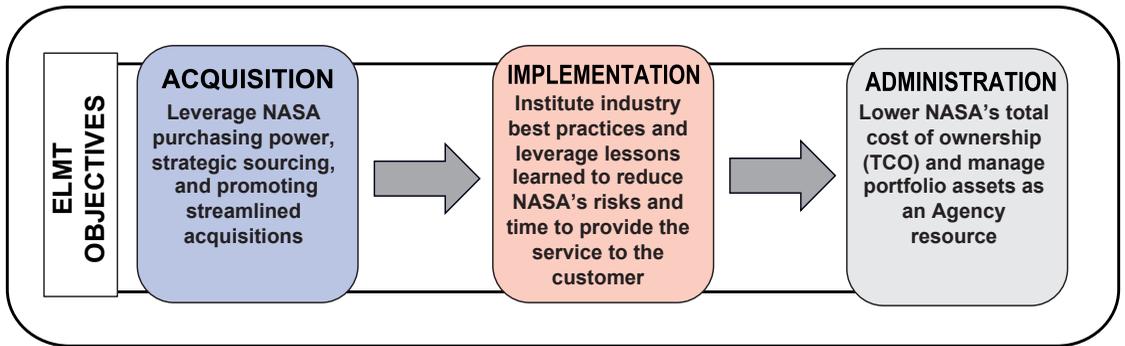
Factors the ELMT considers when structuring agreements:

- NASA customers desire products at a good price and flexibility to adjust requirements as priorities change
- When establishing an Agency agreement, it is difficult for the customer community:
 - » to agree on a common set of requirements
 - » to provide accurate inventory of software to establish the foundation of an agreement
 - » to obtain funding to secure a new contract agreement
- OEM is in the business of making a profit to meet its corporate goals and objectives
- Any agreement must align with goals and objects set forth by NASA Headquarters



ELMT Services

- Business case analysis for potential Enterprise Agreements (e.g., Enterprise License Agreement, Blanket Purchase Agreement or consolidated Agency-wide contract)
- Establishment of new agreements with software publishers and/ or value-added resellers
- Management of agreements, to include
 - Establishing an ELMT administrative infrastructure
 - Processing requests for the transfer of available licenses from a pool of available licenses to a Center
 - Supporting the procurement of additional licenses
- Performing periodic software license validation audits
- Reconciling vendor maintenance invoices and payment coordination
- Facilitating license “true-up” activities prior to renewals or exercising options
- Tracking licenses that have been phased out in lieu of participation in an agreement but are still Agency-owned and available to be reutilized by other NASA Centers.



The ELMT enables more efficient NASA software procurement and business processes through the standardization of many processes, contractual terms, and conditions. The ELMT develops awareness of NASA's software inventory. It leverages and adopts best private- and government-sector practices as it seeks to streamline processes to maintain or improve the level of operations and support while delivering increased efficiencies and value to NASA. The management of NASA's software licenses through the ELMT can help eliminate duplicative coverage and overspending on software, thus increasing the overall value to the Agency.

The ELMT's focus on strategic sourcing supports NASA's cost containment efforts and strives to support end-user productivity at a better value.

The ELMT's effort to consolidate software requirements and negotiate enterprise agreements for the Agency has the potential to realize significant total cost of ownership savings in software-acquisition and maintenance for NASA.

For additional information about the ELMT, ordering under existing ELMT agreements, suggesting new ELMT candidate software, and questions concerning NASA FAR Supplement 1807.70 "Enterprise License Management Team (ELMT) Program," contact any member of the ELMT via email at nsscелmt@mail.nasa.gov or telephone at 855-610-2871 (Toll-Free) or visit the ELMT website at <http://www.nssc.nasa.gov/elmt>.

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